

May 11, 2010

Dear Mike Vrba,

Thank you so much for all your help walking me through the home-buying process. As a first time home buyer, I had a lot of fears about all the things that could go wrong. Your patience and attention to detail made me feel at ease and proved to assist in the 'short sale' process. Everyone told me that a short sale would be a very risky deal because of the length of time it takes and then the amount of people involved to make it happen. When I found out the seller had two mortgage companies, I knew it was even more unlikely that it would all work out in my favor. I really have you to thank for getting this deal to go through. I still don't even understand all the behind-the-scenes things you do but what I know is you were completely on top of everything. You caught deadline mistakes, errors in the contract (which saved me extra money), and make numerous contacts on my behalf to ensure the other parties would have all of their ducks in a row. When the bank gave a near impossible deadline, after I waited for them for eight months, again I thought the deal would fall apart. I don't know how you were able to get the mortgage in that short window of time but again, you came through for me.

Being new at all this, I truly appreciate you returning all my calls almost instantaneously, even while on vacation! I am so happy in my new townhouse; I don't ever plan on leaving. However, if life takes me on an adventure and I wind up looking to relocate, I definitely would insist on using you again. It would be impossible for anyone to do a better job than you did; I plan to be a loyal client for life. Thank you for being instrumental in the purchase of my townhome, I can't praise you enough!

Sincerely,

Colleen Kelso